



Motor Trade Specialist Unit Management Team



Louis Rudd

Head of Motor Trade

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About Louis

My background in Motor Trade is extensive, having worked in a number of underwriting roles before taking on a technical leadership role within AXA. Before circling back to Motor Trade, I held Senior Leadership and Technical roles in a number of regions.

I'm incredibly proud to be entrusted to lead the Motor Trade team and bring our proposition to market for our brokers and clients. I believe that with our dedicated Motor Trade experts, from underwriting to claims, we can find solutions to fit all your customer needs.



Michelle McTeer

Operations Manager

Tel: 07775 014708

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About Michelle

My career has focused on roles that drive operational effectiveness to enable the teams I lead to deliver a great customer experience. During my 15 years at AXA I've led a variety of Commercial underwriting teams, both with a local and regional focus, with the core aim being customer delivery. Over the last 10 years I've worked in Operations Management.

I'm really excited to have been appointed into the Motor Trade Unit and I'm confident that with our proposition and team of dedicated experts we'll deliver a market leading service to you and your customers.



Paul Stagg

Lead Technical Underwriter

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About Paul

I'm a relative newcomer to AXA but with over 30 years experience in the industry, I've specialised in Motor Trade insurance for the majority of my career. I've worked mainly in the broker sector but with a focus on underwriting and overseeing multiple Delegated Authority scheme arrangements.

At AXA I'm the Lead Technical Underwriter for our Motor Trade Specialist Unit acting as a technical referral point for the team as well as looking after some of our larger Motor Trade Combined customers. I'm committed to ensuring our broker partners and policyholders get the best possible policy cover to allow their businesses to thrive.



Motor Trade Specialist Unit Team Trading Managers



Amber Foster

Team Trading Manager – New Customer Team

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About Amber

I'm the Team Trading Manager for the New Customer team within the Motor Trade Specialist Unit at AXA. I've worked at AXA since 2015, where the first years of my AXA career were spent in Commercial Claims as a Team Leader.

My background prior to AXA was in the Legal Sector working on Civil RTA Claims. I therefore have extensive Claims knowledge and experience, which I've brought with me into Underwriting. I support my team of expert underwriters to deliver the best possible service for our clients. Outside of work, you'll normally find me out walking the dog or seeing a show at the theatre.



Kate Fox

Team Trading Manager – South Existing Customer Team

Tel: 07989 662681

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About Kate

I've worked at AXA for 25 years, 23 years in Commercial Claims as both a Claim handler and managing various teams across Motor, Property and Liability. Over the years I've built up many relationships with our brokers and suppliers and listened to their feedback to ensure my team was giving the best claims service possible to our customers in their time of need.

More recently I've been working in the Motor Trade Speciality Unit overseeing the New Business Team and our Mid-market Existing Customer Team. I work closely with our branches and Account Managers to support them where possible.



Louise Leatherbarrow

Team Trading Manager – North Existing Customer Team

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About Louise

I'm based in Bolton and have worked at AXA for 25 years, spending time in Claims and Underwriting and as a Claims Relationship Manager, visiting brokers across the country discussing our claims processes.

I'm currently part of the Motor Trade Unit servicing our brokers and dealing with all Existing Business queries and renewals for under £20k policies.

Outside of my role at AXA I spend time outdoors doing anything that's challenging!



Motor Trade Specialist Unit Regional Development Underwriters



Ian Parnell

Development Underwriter – Midlands / South West

Tel: 07773 217693

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About Ian

I'm one of the Development Underwriters for the AXA Motor Trade team. I've been at AXA since 2015 covering a variety of local, regional and national roles. I have over 20 years of experience within the insurance market having worked at both Allianz and Arista previously.

I'm married with two children. I enjoy cooking and staying active, whether that be walking, surfing or going to the gym. I'm also a long-suffering Tottenham Hotspur fan.



Rob Bailey

Development Underwriter – South / South East

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About Rob

I'm new to AXA having joined in March 2023. I have over 20 years insurance experience specialising in underwriting Motor Trade and other lines of motor business. I have experience of working within an insurance company and MGA environment, also spending 11 years working overseas.

When not at work, I enjoy playing golf and spending time with family, including 4 children, and friends.



Motor Trade Specialist Unit Regional Development Underwriters



Tom Pattinson

Development Underwriter – North

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About Tom

I'm Diploma qualified and have nearly 7 years' experience in insurance including 5+ years working as a Development Underwriter in the Motor Trade space.

My hobbies include golf, rugby, sport in general and travelling.



Nick Vaux

Development Underwriter – South/ South East

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About Nick

Although new to AXA, I've been working in the insurance industry for 23 years, first starting as a broker but for the last 16 years as an underwriter for a composite insurer.

I have experience in Property Owners, Construction and Combined policies but my passion is Motor Trade insurance having specialized there for the past 6 years. I've worked in both New Business and Existing Business throughout the lifecycle of the insurance policy, dealing with all sizes of policies.

I always welcome an open and honest conversation and an opportunity to provide the broker and end customer with a suitable solution for their insurance arrangements.